



Beyond Machiavelli: Tools for Coping with Conflict

By Roger Fisher

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Summary written by Conflict Research Consortium Staff. Citation: Beyond Machiavelli: Tools for Coping With Conflict, 2nd ed. Roger Fisher, Elizabeth Kopelman and Andrea Kupfer Schneider. Cambridge: Harvard University Press, 1996. .Â Beyond Machiavelli argues that individuals can make important contributions to complex conflicts. It offers tools and guidelines to help individuals respond effectively to conflict. Beyond Machiavelli will be of interest to those who seek ways to contribute to the resolution of complex conflicts, and to influence decision-makers. This work is divided into six chapters, with an introduction and conclusion. Find many great new & used options and get the best deals for Beyond Machiavelli : Tools for Coping with Conflict by Elizabeth Kopelman, Roger Fisher and Andrea K. Schneider (1994, Hardcover) at the best online prices at eBay! Free shipping for many products!Â This text offers an approach for dealing with conflicting interests of any kind. With two of his colleagues, Roger Fisher, a practised negotiator, provides a step-by-step procedure for dealing with the political and economic disputes that mark this changing, often dangerous world. Product Identifiers. Publisher. Crisis and Power: Economics, Politics and Conflict in Machiavelli's Political Thought.Â Reviews: Coping with Chaos: Seven Simple Tools, Glenda H. Eoyang. [REVIEW] David Engle - 1999 - Emergence: Complexity and Organization 1 (2):157-159. Associations Among Religious Coping, Daily Hassles, and Resilience. Renae Duncan & Laura McIntire - 2013 - Archive for the Psychology of Religion 35 (1):101-117. Coping with Conflict. Frederic Schick - 1988 - Journal of Philosophy 85 (7):362-375. How to Study the Mind: An Introduction to Embodied Cognition. In This Review. Beyond Machiavelli: Tools for Coping with Conflict. Beyond Machiavelli: Tools for Coping with Conflict. By Roger Fisher, Elizabeth Kopelman and Andrea Kupfer Schneider.Â This slim volume, the latest product of the Harvard Negotiation Project, is a kind of cookbook for conflict resolution, providing a checklist of how-to steps reflected in chapter titles like "Step Into Their Shoes" and "Formulate Good Advice." The authors believe that these rules will work for all sorts of conflicts, from marital disputes to ethnic conflict in Bosnia. While some of these rules are simply commonsensical, there is a hidden assumption throughout this book that all conflicts can and ought to be resolved, and that they are best resolved through compromise. Start by marking "Beyond Machiavelli: Tools for Coping with Conflict" as Want to Read: Want to Read savingâ€| Want to Read.Â Fisher and two colleagues associated with the Harvard Negotiation Project, Harvard Law School, spell out conflict resolution techniques useful at the international level, and also in other contexts.--Book News, Inc. Get A Copy. Amazon.

Coping with Illness Paperback Books. Beyond Machiavelli: Tools for Coping with Conflict by Andrea Kupfer Schneider, Associate Professor of History Elizabeth Kopelman, Roger Fisher (Paperback / softback). Be the first to write a review About this product. Brand new: Lowest price. At fewer than 150 pages, Beyond Machiavelli packs in enough ideas and advice to keep you busy for months to come. Fisher et. al. offer insights on how to better understand the people we are in conflict with. Also, Beyond Machiavelli shows us how to be able to influence people we disagree with, and how to legitimately analyze the situation to move towards problem solving. Regardless of what system or social structure you are in, there are ample skills that can be applied to face a multitude of situation. Though the majority of the illustrations in Beyond Machiavelli are from the political arena Includes bibliographical references.

Introduction: why this book? - . - Look forward with a purpose -- Step into their shoes -- Focus on their choice -- Generate fresh ideas -- Formulate good advice -- Help change the game -- Conclusion: ask a different question -- Acknowledgements -- List of charts. Conflict is a growth industry, as a glance at the daily paper or the nightly news tells us. Trade wars, global warming, ethnic strife, refugee crises - as the world draws closer together on a thousand fronts, trouble erupts, clashes occur, and new problems arise. What's wrong, and what can be Crisis and Power: Economics, Politics and Conflict in Machiavelli's Political Thought. Reviews: Coping with Chaos: Seven Simple Tools, Glenda H. Eoyang. [REVIEW] David Engle - 1999 - Emergence: Complexity and Organization 1 (2):157-159. Associations Among Religious Coping, Daily Hassles, and Resilience. Renae Duncan & Laura McIntire - 2013 - Archive for the Psychology of Religion 35 (1):101-117. Coping with Conflict. Frederic Schick - 1988 - Journal of Philosophy 85 (7):362-375. How to Study the Mind: An Introduction to Embodied Cognition. Beyond Machiavelli 1st edition. Tools for Coping with Conflict. ISBN: 0140245227. Details about Beyond Machiavelli: "Fisher and two colleagues associated with the Harvard Negotiation Project, Harvard Law School, spell out conflict resolution techniques useful at the international level, and also in other contexts." Book News, Inc. Back to top. Rent Beyond Machiavelli 1st edition (978-0140245226) today, or search our site for other textbooks by Roger Fisher. Every textbook comes with a 21-day "Any Reason" guarantee. Published by Penguin Books.