



How to Be a Power Connector: The 5+50+100 Rule for Turning Your Business Network Into Profits

By Judy Robinett

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From: Judy Robinett, a power connector at the highest level and author of How To Be a Power Connector: The 5+50+100 Rule for Turning Your Business Networking Into Profits. Robinett: Taking action in the wrong arena is a complete waste of time and energy. You can work a room until the end of time, but what good will it do if you're in the wrong room to begin with? The 5+50+100 Rule for Turning Your Business Network into Profits. Do you want to be successful? Of course, you do! A few decades old news flash: Success is not just about having an innovative idea and some luck along the way. It's also about having a vast network. And according to Judy Robinett, even that isn't enough anymore! The main premise of Judy Robinett's book "How to Be a Power Connector" is that nowadays networking may be more important than both skill and genius and that it is learnable. Even if the former is not entirely true, business networking is still an essential part of modern life. Use this book to become skilled at it. It's neatly organized and easily applicable so you can start tomorrow! Find many great new & used options and get the best deals for How to Be a Power Connector: the 5+50+100 Rule for Turning Your Business Network into Profits by Judy Robinett (2014, Hardcover) at the best online prices at eBay! Free shipping for many products! Today's #1 "power connector" shows entrepreneurs and other business professionals how to apply the same level of strategic thinking to their relationships as they do to their businesses. LinkedIn, Facebook, Twitter, email, blogs, meetings, phone calls, text messages-we're saturated with business connections. But success is about quality, not quantity. In How to Be a Power Connector, Judy Robinette reveals her "5-50-150" method. I heard about Judy Robinett's book, How to Be a Power Connector, when she was a guest on the I Love Marketing podcast. Judy del Read More. I heard about Judy Robinett's book, How to Be a Power Connector, when she was a guest on the I Love Marketing podcast. Judy delivered such a wealth of actionable ideas during the interview that I clicked over to Amazon and ordered her book before it was over. These are not necessarily, in some cases, new ideas, but it is a way of maximizing time and effort. Turning it into profits solely by helping others probably won't happen. For those speaking and writing and such, connections matter. Everyone eats...so those with not so lofty jobs equally need to navigate a way of connecting in their circles.